

\$4,000 USD/Month\*

# **Your Ai-powered Assistant**

Automate your ability to respond to RFPs

#### **Business** Challenge



For IT solution providers, responding to RFPs is complex, uncertain and resourceintensive, often resulting in missed opportunities or wasted time.

#### **Business** Benefits



What if Ai could help reduce the time, effort and cost by up to 50%-60%?

- > Increased capacity for more RFPs
- > Enhanced Proposal Quality
- > Stronger Team Efficiency

#### **Business** Value



Leverage Ai-powered automation to increase operational revenue and reduce costs.

## MIRE - What is it?





Recommends the optimal solution mix

Answers questions and composes the RFP responses

# **Elevate your game with IBM**

MIRE is built on IBM's industry-leading watsonx and hybrid-cloud automation technologies. These platforms continue to evolve and improve.

Do you sell IBM software and regularly respond to RFPs? If yes, come join the SIA family!





### MIRE - How does it work?

- MIRE leverages agentic AI and workflow automation to orchestrate the efficient distribution of tasks to the appropriate roles in the organization
- MIRE employs digital workers to understand the RFP, recommends the best products for the requirements, answers the questions and composes the response.
- MIRE gets subject matter experts involved to review and approve the tasks completed by the digital workers.

Subscription: Silver

\$4K /month

Up to 10 users 1 location Up to 20 RFPs/month Up to 5 Marketplaces 1 DaaS (IBM)

One-Time Setup fee

\$15K

Ontional

**Business Managed Services** 

\$3K /month

Subscription: Gold

**\$6K** /month

Up to 25 users Up to 4 locations Up to 60 RFPs/month Up to 15 Marketplaces 1 DaaS (IBM)

One-Time Setup fee

\$20K

····· Optional ·····

**Business Managed Services** 

\$5K /month

Subscription: Platinum

\$8K /month

Up to 70 users Up to 8 locations Up to 120 RFPs/month Up to 30 Marketplaces

One-Time Setup fee

**\$25K** 

1 DaaS (IBM)

Optional ·····

**Business Managed Services** 

\$7K /month

Notes:

- 1. All amounts shown are in USD excluding applicable taxes; subject to change without notice.
- 2. Monthly price for a one (1) year subscription, paid in advance.
- 3. Currently available for North American Resellers; available in English and French.
- 4. Conditional upon signing SIA's Statement of Work and Master Service Agreement.
- 5. Customers can optionally choose a Business Managed Service plan based on the level of process-based support their business needs. The details for each plan are described in a separate document for this offering.



**Get in Touch** 



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